

The workshop – The detailed agenda

	Detailed description	Speaker	Timeline
Welcome and introduction			
Welcome	Welcome of participants and audience, introduction of Ms. Dr. Sander	Mr. Schwegler, SCG	5 mins.
Introduction & objectives	Introduction of the overall workshop in the context of an event 'series', concept and objectives. Stepwise introduction of speakers.	Ms. Dr. Sander, KfW	5 mins.
Theoretical background & introduction of a framework for future solution partnerships			
TransferPlus – Value-adding remittance services to better leverage the development potential of money transfers	This presentation provides a methodological framework for a more holistic, end-to-end remittance process - a process not limited to efficiently moving money from a passive A to a passive B, but incorporating and actively engaging a broader set of stakeholders for classic win-win situations.	Mr. Merkes, SCG	10 mins.
What is the impact of international remittances on economic growth and poverty reduction	Workers' remittances have become a major source of income for developing countries. However, little is still known about their impact on poverty and economic growth. The presentation based on latest academic insights gives an impression of remittances' impact on poverty reduction but also the flip side.	Mr. Prof. Kappel, ETH Zürich	10 mins.
Innovative approaches & pragmatic project ideas			
Mobile technology and banks, mobile transactions and future trends	The presentation highlights the potential of mobile technology as an innovative remittance and distribution channel on inter-/national level. Available functionality, trends and the potential for value-adding services (mWallets, ATM-cash-out, up-selling, service partnerships with developmental impact, etc.) will be presented.	Mr. Ortwein Paybox	10 mins.
Field report – Combine remittances with value adding services	IOM is implementing projects related to remittances all over the world by focusing on value adding services that extend the impact of remittances besides the simple cash-in cash-out transfer. The presentation introduces latest insights and project experiences with added financial products such as e.g. rural housing, education loans, micro-credits and micro-insurance.	Ms. Nonnenmacher, IOM	10 mins.
Controversial discussion			
Obstacles and success factors – a critical discussion	The discussion focuses on main opportunities and challenges of recent developments in the remittance context. Based on the presentations it aims to explore "to do's" in order to initiate joint activities and to enhance remittances' developmental impact	Ms. Dr. Sander, KfW	30 mins.